



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #031721
Entitled

Tree Maintenance Equipment, Attachments, and Accessories

The following advertisement was placed January 27, 2021 in *USA Today*, in South Carolina's *The State*, in Oregon's *Daily Journal of Commerce*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Tree Maintenance Equipment, Attachments, and Accessories to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 17, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Air Burners, Inc.	Jarraf Industries, Inc.
Blue Diamond Attachments	Kleis Equipment, LLC
Builrite Manufacturing, Inc.	Max Distributing / BCS America
Chevin Fleet Solutions, LLC	MORBARK, LLC
Custom Truck & Equipment, LLC	Power Distributors, LLC
ELLIOTT AUTO SUPPLY CO., INC	Prototype Integrated Solutions
Fecon, LLC	Reel Strong Utility Fleet
GRYB USA	Tobroco Machinery, LLC
Husqvarna Professional Products, Inc.	Vermeer Corporation
Indeco North America, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 17, 2021, at 4:31:43 pm CT. Proposals were received from the following:

Blue Diamond Attachments
Fecon, LLC
GRYB USA
Indeco North America, Inc.
MORBARK, LLC
Tobroco Machinery, LLC
Vermeer Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst
Craig West, Procurement Analyst
Carol Jackson, Procurement Analyst
Jenny Holmes, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Vermeer Corporation offers a range of equipment to aid in tree maintenance such as brush and limb chippers, stump grinders along with a variety of attachments. Their dealer network covers the U.S. and Canada with 143 locations allowing them to serve Sourcewell participating entities during and after the sale. Vermeer offers competitive discounts across its equipment lines.

Morbark, LLC is offering equipment to process wood and organics for conversion into usable materials. Their products include mulching attachments, stump cutters, brush chippers, with available service contracts. The Morbark dealer network consists of 230 locations and brings sales and service to Sourcewell participating entities throughout the U.S. and Canada. They are offering a solid discount from MSRP.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #031721 to:

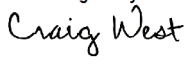
Vermeer Corporation
Morbark, LLC

#031721-VRM
#031721-MBI

The preceding recommendations were approved on May 4, 2021.

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Greg Grunig

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Greg Grunig, Procurement Lead Analyst

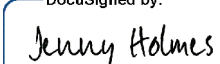
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Craig West, Procurement Analyst

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Carol Jackson, Procurement Analyst

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Jenny Holmes, Procurement Analyst

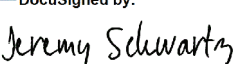
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #031721 for Tree Maintenance Equipment, Attachments, and Accessories**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

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Jeremy Schwartz, CSSBB, CPPU
Chief Procurement Officer